********

**Software Test Engineer**

First Global Software



**SKILLS**

Room Number 36, 1st Floor, D-10, Chandiwala Building, Sector 7 Dwarka Delhi-110075

English

Hindi

Maithili

Bengali

Chandankr089@gmail.com

**+**917982432241

**FOLLOW ME**

**WORK EXPERIENCE**

**June 2011 to Jan 2012**

**WORK EXPERIENCE**

**WHY ME?**

**CHANDAN KUMAR JHA**

**

**October 2014- June 2016**

**Delhi**

Certification from BKEC College, VTU University

**June 2007- July 2011**

**Karnataka**

|  |  |  |
| --- | --- | --- |
| **Course** | **University** | **%** |
| MBA | LBSIM | 6.2 |
| BE | VTU | 61 |

**Bachelor of Engineering (IT)**

Certification from Lal Bahadur Shastri institute of Management.

**PGDM (Executive) - Marketing**

**EDUCATION**

**WORKSHOPS CERTIFICATIONS AND AWARD**

Attended Workshop on “The Social Media and Digital Marketing” by the Lal bahadur shastri institute of management 12th January 2017.

Attended the entrepreneurship workshop held in Basavakalyan engineering college.

Dot net certification from NIIT (Theory and practical understanding of c#)

Second Quiz winner of the college (Basavakalyan Engineering College)

SALES & MARKETING

Interpersonal Skills

Excellent Communication

Team Player

Multi-Tasking

Negotiation

Analytical Skills

Creativity

Social Media Marketing

Business Development

Computer Skills

**LANGUAGES**

**PERSONAL DETAILS**

**Date of Birth: - 04/12/1989**

**Nationality: - Indian**

**Marital Status: - Unmarried**

A confident, creative and energetic professional who is self-motivated, self-sufficient and comes to you with a strong background of 5+ years in marketing and business development seeking a position in the Marketing Team of a progressive organization that values dedication, outstanding performance and potential growth.

**Project Coordinator**

Gold Square B& P Private Limited

Identifying test scenario, writing test cases, Preparing test data using requirement specifications, Executing test cases and bug tracking.

Responsible for functional, integration, system, regression testing and graphical user interface testing.

Successfully executed several projects and one of the project is “FRICTYR” for the client “MINI MACHINE TOOLS”

The aim behind developing this software is to maintain the hierarchy of the employees within the organization. It provides the manager and administrative department an overall hierarchical view of the complete enterprise and helps them in managing the employee.

**Sales & Marketing Coordinator**

Gold Square B& P Private Limited

Responsible for channel sales, Channel partner development for the power bank (FoxProx).

Recruiting & managing direct sales force, increasing the productivity level & overall efficiency of the sales team and ensuring target achievement as per the defined targets.

Responsible to plan, execute and monitor the sales operations with the objective of attaining accelerated growth of new client acquisition

Responsible for retailer’s empowerment about our products, good understanding of price, materials and credit management.

**Feb 2012 – September 2014**



Responsible for the E-Governance projects execution, successfully executed several E-Governance projects some of the projects was “UIDAI”,“SECC”,”IGR DIGITIZATION”, “EESL LED” etc.

Coordination with the government officials for the fulfilling the infrastructural requirements.

Supporting the Project Team, responding, and resolving Client queries efficiently. Assist Marketing Team in planning and implementing strategies, Promotional Campaigns to meet project goals and budget.

Scheduling project based training, analysis of project outcomes.

**Project Details -**

UIDAI – Collection of Biometric and demographic data from the household and uploading all such data to the NIC portal.

Client of this project were CENTRAL GOVERNMENT.

IGR DIGITIZATION – Modernize management of land record, computerization of all land record documents.

Creation of database of the land records.

The main objective is to develop a modern, comprehensive and transparent land records management system.